



FREIGHT AS A PERCENTAGE OF LIST					
LIST DOLLARS	\$0-\$2,499.00	\$2,500.00-\$9,999.00	\$10,000.00-\$19,999.00	\$20,000.00-\$49,999.00	\$50,000.00 PLUS
ZONE 1	15%	6%	5%	5%	5%
ZONE 2	15%	10%	8%	6%	5%
ZONE 3	20%	15%	10%	10%	8%